

David Iwinski

BIOGRAPHY

David Iwinski has worked in international business management in Asia and Europe for over 33 years. Prior to founding Blue Water Growth in 2010, Mr. Iwinski spent two years as chief executive officer of Denex Labs LLC, a global dental laboratory based in Pittsburgh, Pennsylvania. Denex Labs utilized domestic and global production in China, Korea and India.

Earlier (2001–2008), he was the founding chief executive officer of Acusis LLC, a medical technology, software and transcription company. Acusis has customers in the United States and transcriptionist work force and software development teams in the United States, India and the Philippines. With a team of 1,200 in India (including over 100 software engineers) and over 200 in the Philippines, Mr. Iwinski spent a considerable portion of his time in Asia, working with his teams there on growth and operational issues.

Before starting Acusis, Mr. Iwinski spent four years with Respironics, living in Hong Kong, as managing director for China and South East Asia. In that role, he was responsible for all of Respironics' Asian manufacturing (including plants in China, Hong Kong and the Philippines) and for China sales, distribution, service and marketing. During this period, he engineered a factory quality turn-around, built a new green-field production facility, and set up a China-wide sales operation headquartered in Shanghai.

An attorney by training, Mr. Iwinski spent eight years with Daimler-Benz Transportation, working as a contract negotiator and later as an international commercial coordinator. Mr. Iwinski earned his bachelor of arts degree from Duquesne University in Pittsburgh, Pennsylvania, in 1984, majoring in literature and minoring in music. In 1988, he earned his J.D. degree from the University of Pittsburgh School of Law.

Mr. Iwinski has served on the Board of Trustees of Seton Hill University and the Westmoreland Cultural Trust and on the Advisory Board of Asset. He also served on the Pittsburgh Symphony Board of Trustees for over ten years and was board chair of Friends of the Propel Charter Schools.

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